



Bank Mutual uses PacketSure's total network visibility and data loss prevention tools to identify and protect confidential information on their network.

Bank Mutual serves over 100,000 households in Wisconsin and Minnesota and holds assets of \$3.4 billion. They employ approximately 850 people in their 79 branches and corporate offices.

Background

Bank Mutual recognized the need to be able to see their network traffic and evaluate possible vulnerabilities. They evaluated several data loss prevention (DLP) solutions to find the best solution to provide an additional layer of protection for their customers' confidential information.

The Challenge

Bank Mutual needed a solution and a company that provided:

- Complete and reliable network visibility
- Commitment to customer service
- Ability to identify, filter and block confidential personal financial data.

The Solution

Frank Green, VP Network Administration, signed up for informational webinars and realized that DLP "was something that was on the horizon that we really needed to start looking at." At one webinar he heard about Palisade Systems' PacketSure appliance and the Secure Assessment offered. He installed PacketSure™ on the Bank Mutual network and

it clearly revealed the protocols used to send data over the network and demonstrated its value as data loss prevention technology. It provided tools to demonstrate the value of this solution to managers. He also noted that PacketSure™ manages multiple network management tasks, including network visibility, DLP, protocol management, and web filtering, all in one appliance.

The Benefits

The protocol management capability helped Mr. Green and his staff determine their network needs in traffic management and data protection, saying "we got more reliable information from the PacketSure™ box" than from other tools.

They also noticed that there was no intentional or malicious loss of data. Using the power of PacketSure, they were able to elevate their e-mail content awareness. The information obtained was a valuable asset in terms of enhancing existing internal policies and procedures to prevent potential data loss. Additionally, the data collected provided an excellent platform for ongoing employee information security training.

Confidential information sharing is required to conduct regular business at Bank Mutual and PacketSure™ helped the staff see how much legitimate, confidential traffic occurs. By



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leveraging the comprehensive features of PacketSure, the Bank was able to collect the critical information they needed to determine next step strategies in a 'multilayered' approach to data protection such as: enterprise e-mail encryption, data at rest scanning or other preventative initiatives.

While PacketSure™ was installed on the Bank Mutual network, they experienced Palisade's exceptional customer service. "We got the attention that we were looking for," said Mr. Green.

Conclusion

PacketSure™ provided Bank Mutual with the ability to see exactly what was happening on their network and determine the best way to manage network protocols and identify and prevent data loss.

"Palisade has ...helped us to identify our DLP concerns and prove to management that we needed it," stated Mr. Green.

They plan to implement the web filtering capability in the near future and eliminate the extra network machine currently used for that function.

About Palisade Systems, Inc.

Palisade Systems, Inc., is an industry leader in the Data Loss Prevention (DLP) market. Palisade's patented DLP product, PacketSure™, is the industry's only all-in-one appliance that can be installed and running in less than one hour. PacketSure™ helps organizations proactively secure sensitive and proprietary intellectual property from leaving data networks, defines and enforces access to internal network resources, and enforces compliance with federal privacy and industry security regulations such as HIPAA and GLBA. For more information, please visit <http://www.palisadesystems.com> or contact Palisade by telephone at 1.888.824.0720.